



To: Our Vendor Partner  
Date: September 1, 2025  
Re: Guaranteed Fresh Days

Providing our customers the freshest product possible is a priority for Weis Markets. As we continue initiatives to reduce our days on hand in our Distribution Center and our Stores, we have seen a positive effect in providing our customers with products that have longer shelf life when purchased.

It is our expectation that products we receive will have reasonable code dates to move through our Distribution Center, the retail shelf and reach our customer's pantry with acceptable shelf life. Our goal is for your products to be as fresh as possible for our customers, whether the product is apples, canned soup, or health and beauty care. Providing "fresh" product is the expectation of our customers regardless of product category. To meet the high expectations of our customers, Weis Markets is requiring its suppliers guaranteed fresh days to be equivalent to 60% of the production life or greater. We expect these standards will help improve the freshness our customers receive while reducing our unsalable product.

Going forward, please include the production days on all new item submissions and work with your supply chain network to avoid shipping product to Weis Markets that do not meet these standards. Vendors will be notified of any product that was delivered that did not meet our minimum freshness standards and will be required to remove the product within seven calendar days from our Distribution Center, along with immediately shipping replacement product. Any product remaining after the seven days will be disposed of in a manner that is beneficial to our society and the environment. Disposal fees and product costs will be reimbursed by the vendor.

Your effort in helping us succeed in providing our customers the freshest merchandise possible is greatly appreciated. Please contact Aaron Garrison, Director of Procurement at [Aaron.Garrison@weismarkets.com](mailto:Aaron.Garrison@weismarkets.com) with any questions or concerns regarding this policy.

Sincerely,

A blue ink signature of Terry Wallace, consisting of a stylized first name and a last name that appears to be "Wallace".

Terry Wallace  
VP Supply Chain & Logistics

A blue ink signature of Bob Gleeson, consisting of a stylized first name and a last name that appears to be "Gleeson".

Bob Gleeson  
SVP Merchandising & Marketing