



## Weis Markets Reclamation Policy

Weis Markets Corporate reclamation guidelines are based upon the updated Joint Industry Report for Product Reclamation Centers sponsored by FMI, GMA, NACDS, NAWGA and NFBA. We endorse the voluntary guidelines contained in the report and have adopted, for the purpose of our day-to-day operations, the unsalable-responsibility presumptions outlined in the Report.

This Reclamation Policy addresses the processing of damaged/unsaleable product throughout our supply chain. In addition, this Reclamation Policy includes programs such as discontinued, resets and manufacturer recalls that are processed through our reclamation center for all Retail and Warehouse product.

Reclamation invoices will only be made available to our trading partners via Inmar/IRC's website by registering at [www.getirc.com/MFGACCESS](http://www.getirc.com/MFGACCESS). Product Cost and all applicable unit handling charges will be displayed on each line item detail of your invoice. Weis Markets will deduct all invoiced amounts monthly from an open accounts payable account. All disputes regarding reclamation invoices must be made in writing no more than 120-days from the date of the invoice to [accountspayable@weismarkets.com](mailto:accountspayable@weismarkets.com). If Vendor does not dispute the validity of an invoice within the 120-day period, Vendor waives its right to dispute such invoice.

- Weis Markets will consider accepting manufacturer's national policies if proven to be accepted by other national distributors and if the processing factors conform to Joint Industry guidelines.
- Weis Market's Corporate Policy serves as a default program for manufacturers that cannot prove global conformance to their policy or do not have a published reclamation policy. Our policy is based on the Joint Industry Report guidelines.

### Weis Markets Default Unsaleable Processing Fees

Invoice Cost is based on Weis Market's Vendor List Cost and the following factors:

Pre-Damage (DPC):	6% of the Unit Cost Value
Post Damage Costs (PDC):	\$0.128 per Unit
Reclamation Center Cost (RCC):	\$0.176 per Unit plus the following Dispositions
Center Option:	\$0.010 per Unit
Donate:	\$0.035 per Unit
Auto Destroy:	\$0.051 per Unit
Vendor Hold/Ship:	\$0.124 per Unit

Requested changes to a Vendor's Reclamation Policy, disposition or contact information sent to Weis Markets at [reclamation@weismarkets.com](mailto:reclamation@weismarkets.com), will take effect one period after approval by Weis Markets.



## Reclamation Disposition Agreement

As detailed in the FMI/GMA joint industry report, please indicate the method of disposition for your unsaleable products processed at our reclamation center. *(Brokers must complete one form for each company represented.)*

Company (Manufacturer) \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Name of Representative \_\_\_\_\_

Email Address: \_\_\_\_\_

Telephone \_\_\_\_\_ Date: \_\_\_\_\_

Vendor Number: \_\_\_\_\_

### Disposition Options

Reclamation Center Cost (\$0.176) Plus Disposition Below  
(Select One)

- A) \_\_\_\_ Center Option (\$0.010/unit)
- B) \_\_\_\_ Donate (\$0.035/unit)
- C) \_\_\_\_ Destroy (\$0.051/unit)
- D) \_\_\_\_ Vendor Hold/Ship (\$0.124/unit)
- E) \_\_\_\_ Swell (Include National Swell Policy)
- F) \_\_\_\_ Net (No Credit)
- G) \_\_\_\_ DSD (Vendor pick-up at store)

Product will be held 30 days for trade partners that select Vendor Hold / Ship.  
Please be advised that in an effort to minimize return costs, trade partners that select Vendor Hold / Ship will automatically have the disposition revert to Center Option if the product is not reviewed and/or shipped for two (2) consecutive processing periods.

Please complete and email updates to [reclamation@weismarkets.com](mailto:reclamation@weismarkets.com). For new vendors please complete and submit to your Category Manager with your vendor set-up information.

Trade partners with no response will default to Center Option.

